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## What are your Life Goals?



## Take charge of your retirement.

We have all thought about our retirement at one point or another; how we will travel around the world or buy a beach house... Retirement should usher in the 'golden years', a time when we are free from the obligations of work and have the time and financial means to do the numerous things we have been planning for decades. However, very few of us actually have a sound plan for achieving a financially secure and sustainable retirement.

Ensuring that we save enough to be able to retire comfortably is our top financial goal and planning for our retirement should be a priority. Government-sponsored pensions ("Pillar I") are patently not enough. Many studies suggest that the replacement rate of these schemes can be below 30% (so they cover less than a third of the final salary before retirement). Occupational retirement funds ("Pillar II") supplement retirement income and in some cases make up the largest source of income for retirees. (Figure 1: The Cypriot Retirement Savings System)

### Figure 1:

#### The Cypriot Retirement Savings System

- Pillar I:** Government Social Insurance Scheme (GSIS)  
Compulsory, Universal, Earnings-based  
Social Pension Scheme  
Means-tested, welfare for people on low pension income
- Pillar II:** Occupational Retirement Plans (supplementary pension income)  
Government Employees Pension Scheme  
Semi-Government Sector Employees Pension Schemes  
Voluntary Private Sector Provident / Pension funds  
(More than 3,000 registered - less than half operational)
- Pillar III:** Private Pension products (offered by Investment and Insurance Companies)

## A New Approach

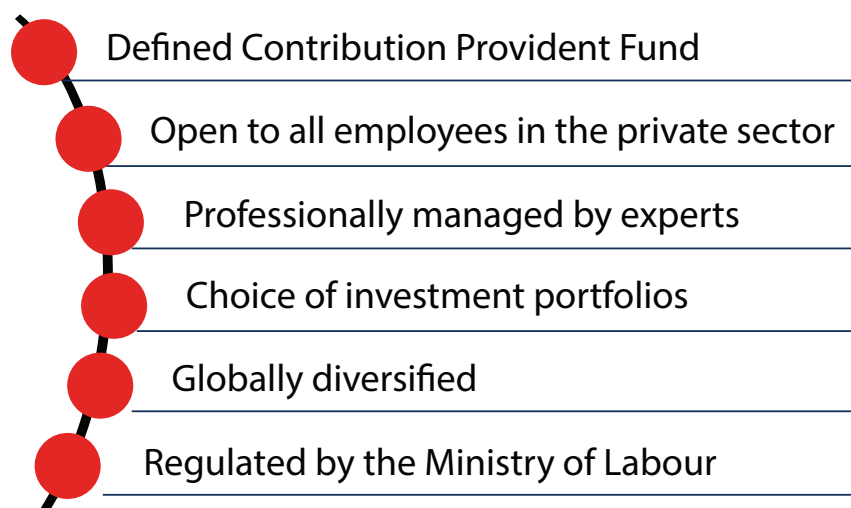
# LifeGoals. Fund

A new defined contribution provident fund has been created to address the existing weaknesses and provide an easy-to-implement Pillar II solution. The LifeGoals Provident Fund is a horizontal, multi-employer provident fund available to all employers and employees of the private sector. LifeGoals caters to the retirement savings needs of employees, irrespective of their employer's size or sector of activity.

The LifeGoals Fund fills a big gap in the Cypriot retirement funds market. It is estimated that up to 200,000 employees in the private sector are currently without a provident fund, while the majority of the existing provident funds are small and place a big administrative and fiduciary burden on the employers, while not achieving their investment goals. The LifeGoals fund is set up to offer a flexible and hassle-free means of safely safeguarding and growing the retirement savings of employees in a tax- and cost-effective manner.

LifeGoals offers a choice of globally diversified portfolios that will cater to the different risk profiles of its members meeting their individual needs now and in the future. The Fund is managed by qualified and experienced investment management professionals with the required expertise and credentials that guarantee its sound and effective administration.

The establishment of the LifeGoals Fund represents a major step in the much needed consolidation in the provident fund sector, as it allows for the integration of several single employer funds (that are burdensome and expensive to run) into a horizontal fund, achieving economies of scale and offering a flexible and cost-effective option for saving for retirement. The use of various investment portfolios allows for risk allocation in different investment categories that correspond to the different risk profiles and preferences of the Fund's members, offering unprecedented choice and flexibility. The Fund's assets are responsibly invested and accounted for; the prudent professional management of the investments is underpinned by a continuous, transparent and open communication with both employers and employees.



When it comes to our retirement, it is very important that we plan ahead: participating in a registered provident fund with effective and efficient management ensures that we can hope to achieve a comfortable lifestyle after we retire.

*LifeGoals is an affordable and sustainable solution committed to providing employees with financial security and well being after they exit the workforce and enter their "golden years".*

### Saving for retirement

- Start Early!
- Use a registered provident fund for protection and growth through a tax-efficient investment plan.
- The employer contributions to the provident fund are also not taxed.
- Use globally diversified portfolios.
- Safeguard your income for when you will need it the most.

## About Emergo Wealth

Emergo Wealth Ltd. is a fully-fledged financial services and investment advisory company, built on world-class professional expertise, integrity and transparency. We provide investment advisory, asset and portfolio management, brokerage and administrative services that enable our clients to rely on turnkey, total solutions to manage their business and grow their wealth. We offer corporate finance advisory and management consulting services, including advice on debt restructuring and on M&A transactions. Our research desk offers a range of proprietary reports on a number of sectors of the Cyprus economy as well as ad hoc analysis reports upon request. Emergo Wealth is registered with the Cyprus Securities & Exchange Commission under the provisions of the applicable legislation (License Number 232/14). More information on the Company and its products and services can be found at [www.emergowealth.net](http://www.emergowealth.net).

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