

Job Vacancy

Sales Manager (Ref. 10/14)

The Company

Emergo Wealth Ltd. is a fully-fledged financial services and investment advisory company, built on world-class professional expertise, integrity and transparency.

We provide investment advisory, brokerage, personal financial planning and administrative services that enable our clients to rely on turnkey, total solutions to manage and grow their wealth. We also provide a broad range of corporate financial advisory services. Our research desk offers a range of proprietary reports on a number of sectors of the Cyprus economy, as well as ad hoc analysis reports upon request. Emergo Wealth is registered with the Cyprus Securities & Exchange Commission (License No. 232/14).

The Position

The Sales Consultant will be responsible for:

- Selling the Company's products and services
- Making presentations to potential clients and suggesting solutions within the framework of the products offered
- Monitoring investment performance and reporting to Clients
- Establishing and maintaining long term relationships with the clients, keeping them informed of relevant developments
- Always acting in the clients' best interests

Required qualifications & experience:

- Minimum of two years experience in a sales-oriented position
- Proven selling skills: ability to act creatively to influence the decisions of clients with real time information and figures
- University degree
- Strong effective and professional written and verbal communications skills
- Ability to exercise confidentiality and allocate time effectively, work under pressure and manage tight deadlines; handle multiple demands and adapt to new ideas and constant changes; strong attention to detail and superior customer service skills

Typical tasks:

- Contacting clients and setting up meetings, either within an office environment or at clients' business premises
- Visiting clients around Cyprus
- Analysing information and preparing plans best suited to individual clients' requirements
- Researching the marketplace and providing clients with information on new and existing products and services
- Assisting clients to make informed decisions
- Researching information from various sources

The Compensation Package

Emergo Wealth offers a competitive compensation package and a unique opportunity to participate in a sales oriented bonus program.

How To Apply

Please send your curriculum vitae including strong personal and professional references by e-mail to careers@emergowealth.net